

X10 SAFE Skydio Assured Future Equipment



Running a drone program is challenging. Hardware breaks, technology evolves, budgets are cut, program managers move on, wear and tear is unavoidable, etc. Skydio has your back with SAFE. Skydio SAFE reduces your program risk with an all-inclusive 6-year plan that guarantees predictable budgeting, future hardware refreshes, as well as ongoing updates and support. Flexible annual or lump-sum payment models give you the freedom to stretch your funds how you see fit. With SAFE, drone teams can focus on providing value, while Skydio provides you with operational continuity.

SAFE is offered separately for the airframe and the sensor package. The optional Spares Plan will cover consumables such as batteries and propellers.



Drone System

A Skydio system inclusive of:

- Skydio X10 vehicle
- X10 Controller
- Accessories:
 - one (1) Pro Case,
 - two (2) wall adapters,
 - one (1) set spare propellers,
 - two (2) 256GB micro SD cards,
 - three (3) batteries

Sensor Package

A preset collection of sensors encased in a single unit (a sensor package) for use with the Skydio X10 vehicle.

Airframe Refresh

One (1) replacement at the end of Year 3 of the plan¹ for a Skydio airframe of comparable value and accessory package.

Sensor Package Refresh

One (1) replacement at the end of Year 3 of the plan¹ for a Skydio sensor package of comparable configuration and value.

Extended Warranty

Skydio Care extends the standard hardware warranty to three (3) years for each drone and/or sensor package in the plan (original and refresh) for total warranty coverage of 6 years.

Collision Protection

Skydio Care Enterprise provides three (3) year protection for each drone and/or sensor package in the plan (original and refresh) with advanced two (2) day shipping for up to three (3) replacement drones and/or sensor packages, only one (1) of which can be a lost drone or sensor package².

Wear and Tear Protection (optional)

The optional Skydio Spares Plan provides three (3) year protection for each drone including up to two (2) battery and propeller replacements per covered drone per year when the equipment reaches its manufacturer recommended duty cycle.

AI Skills Software

Subscription to our advanced on-drone and cloud-based autonomy software and services³:

- Skydio on-drone software (included): advanced autonomy software optimized for inspection and situational awareness use cases, offering enhanced flight control, obstacle avoidance, visibility and tracking.

Skydio Cloud

The following must be purchased separately but are required for the SAFE program:

- Skydio Data Storage: includes 512GB of storage capacity per year, pooled.
- Skydio Media Sync: allows the drone to upload flight media to Skydio Fleet Manager for storage.
- Skydio Fleet Manager: access to Fleet Manager for tracking fleet usage. Includes live streaming of video to a single user. Includes Skydio Model Viewer, which allows the user of Fleet Manager to view 3D models from the browser.

Operational Support

Enterprise-level support for day-to-day operations, inclusive of a dedicated customer success agent³, omni-channel communication (phone, email and chat), bi-weekly cadence call, and more.

¹ 12 month grace period from the 2.5-3.5 year mark to enact the Refresh as specified in the terms.

² Certain replacements may require replacement fees as established in the Skydio Care terms.

³ Assuming total contract value exceeds \$150,000

Contact sales@skydio.com today to learn more about Skydio X10, Remote Ops and Regulatory Services.